

NSW 2021 Annual General Meeting (AGM) - MINUTES

Date: Wednesday 26 May 2021

Venue: Consulate General of France (Level 26, St Martins Tower, 31 Market Street, Sydney) and Zoom

Time: 5:00 pm

Attendee Name	Attendance Checklist		
	Present	Apology	Absent
NSW Councillors			
Alison Woolsey	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Arthur Freudiger	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bénédicte Colin	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Frederic Veniere	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Gaspard Bidot	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hervé Fievet	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Jean-Christophe Alessandrini	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Jean Conrie	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Karine Delvallée	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Laurent Saffre	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Leo Denes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marie Gittard	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mathieu Van Hieu	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Philippe Vincent	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pierre Briand	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mike Green	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Thierry Try	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Other Attendees			
Charlotte Vergnory-Mion	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Jerome Fournand	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Manon Cabes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Meeting Agenda

Agenda Item	Presenter
Opening of the NSW Annual General Meeting	Philippe Vincent, NSW Chapter President, French-Australian Chamber of Commerce & Industry
Acceptance of the minutes from the 2020 AGM	Philippe Vincent
Context & Overview Activity 2020	Manon Cabes, NSW Chapter Coordinator
Finance Report	Jerome Fournand, FACCI General Manager
NSW Strategy 2021	Manon Cabes
Appointment of the NSW State Council	Frederic Veniere, NSW Councillor
Close of Annual General Meeting	Philippe Vincent

The 2021 NSW AGM Presentation is set forth in Attachment 1 of the minutes.

The recording of the NSW AGM can be found on the FACCI website.

Opening of the NSW Annual General Meeting

Introduction and welcome from Philippe Vincent.

- Reminder of FACCI's adaptation through the 2021 COVID crisis (for example, more regular communication and moving events online as well as the organisation of smaller events café-croissant).
- The outcome of the year is positive with:
 - Record attendance for several events and in particular Business Day.
 - Maintained strong level of membership and also signed new members.
 - Strengthened the team with a federal structure.
 - Budget was stabilised.
 - Very encouraging popularity in 2021 of face to face events, a confirmation that FACCI member's interest in reconnecting is strong and we shall leverage on that.
- Thanked the operational team for the work they carried out in 2020 (courage & brio) as well as councillors for their ongoing participation and of course all of FACCI's members for their continued support.
- Encouraged all to continue to leverage the FACCI network to support their respective organisations and stay resilient as a community.

Acceptance of minutes from the 2020 AGM

The minutes were approved.

Context & Overview Activity 2020

- Pre covid - table for 6, Tchín-Tchín, Industry Events (AP processes) and international Women's day.
- Post covid, 9 events were in online format as well as a series of webinar (attendance rate increased).
- 350 attendees for an Energy event which was a record.

- 2020 French ANZ Business Days over 4 days.
- 2020 Federal Events - 101 events, 5,627 attendees. Events of format 74% online.

Membership overview:

- 173 members (-1% vs 2019) in NSW
- 452 members (+6%) at Federal level.

2021 Communication

The website has been improved and each state has its own page.

Finance Report

- Thanks to flagship events we ensured revenue in NSW
- NSW - 50% of the Federal membership revenue. 59% of that is Patron and 31% is corporate. 3 patron members left but were really impacted by covid (tourism industry).
- From events side - 51% was from flagship events Federal level). Followed by industry series (21%).
- We still need more gender equality in our panels of events.
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- National revenue decreased by 22% to \$974k.
- \$582k membership revenue and \$170k events revenue. \$114k business services revenue. 8 employees (8 FTEs) and 7 interns.
- \$24k operating net loss (before government assistance).
- \$207k exceptional govt assistance for covid-19.

NSW Strategy 2021

1. Closer to NSW members.
2. Development of new members
3. Increase collab with Australian org
4. less events but more attractive
5. Development of internal expertise capabilities to service our members (adapted board of councillors)

Appointment of the NSW State Council

Outgoing - Xavier Heymann

Incoming - Gaspard Bidot and Emeric Dequidt

2021 NSW Councillors

- Bénédicte Colin
- Philippe Vincent
- Jean-Christophe Alessandrini
- Gaspard Bidot
- Pierre Brian's
- Jean Conrie
- Emeric Decquidt
- Karine Delvallée
- Leo Denes
- Herve Fievet
- Arthur Freudiger
- MArie Gittard

- Mike Green
- Laurent Saffre
- Thierry Try
- Mathieu Van Hieu
- Frederic Veniere
- Alison Woolsey

The role of the councillors was described and include the following:

- stimulate community and promote activities of FACCI and members
- Attendance of council meetings

All members are invited to reach out to the team and in particular councillors to share their opinions and ideas about future contributions.

An Honorary Life membership was given to Marie Gittard who was thanked for her significant contribution over the years.

Close of Annual General Meeting

No questions or suggestions were made.

Moving forward the focus for NSW is to:

- Focus on personal connections, face to face events when possible but also more meaningful interactions and be mindful of member needs
- Favour quality over quantity when it comes to events (topics, keynote speakers)
- Open the chamber to the local players (Businesses, Local organisations, government etc.)

Role of FACCI is to create an environment where relevant high quality business interactions can take place.

End of NSW AGM.